

FORSYTH COUNTY
BOARD OF COMMISSIONERS

MEETING DATE: October 27, 2014 AGENDA ITEM NUMBER: 7

SUBJECT:
RESOLUTION AWARDING A CONTRACT FOR THE PURCHASE OF ONE AMBULANCE WITH CHASSIS AND PATIENT MODULE (GENERAL SERVICES AND EMERGENCY SERVICES DEPARTMENTS)

COUNTY MANAGER'S RECOMMENDATION OR COMMENTS: Recommend Approval

SUMMARY OF INFORMATION:

Bids were received October 2, 2014, for the purchase of one type III class one ambulance with chassis and patient module for the Emergency Services Department. Below is a summary of the bids received:


Bridgers Coaches, Inc.	
DBA Taylor Made Ambulances	\$139,253
Northwestern Emergency Vehicles, Inc.	141,776

Terms of the bid reserve for the County the right to purchase additional units at the same bid price for a period of three years from the date of bid opening, subject to dealer acceptance, agreement by both parties, and funds being made available for that purpose. The vendor may request a price adjustment after a one year period in an amount not to exceed 3% for each model year to accommodate an increase in the factory price of the chassis. Written proof from the factory to document the requested price increase must be provided by the company in support of additional purchases.

The lowest bid, submitted by Bridgers Coaches, Inc., DBA Taylor Made Ambulances, contained several exceptions to the bid specifications prepared by the County for the purchase. Staff requested clarification from the bidder regarding the exceptions and spoke with several references provided by the bidder. After a thorough review of all information provided, County staff recommends the bid submitted by Bridgers Coaches, Inc., DBA Taylor Made Ambulances, be rejected as not responsive and not be considered for award.

It is recommended by the County Manager, General Services Director, Emergency Services Director, and the Purchasing Director that a contract for the purchase of one type III class one ambulance with chassis and patient module be awarded to Northwestern Emergency Vehicles, Inc., the lowest responsible, responsive bidder meeting all specifications, in the amount of \$141,776, with the option to purchase additional units at the same bid price for a period of three years from the date of bid opening, subject to dealer acceptance, agreement by both parties, and funds being made available for that purpose.

ATTACHMENTS:- YES NO

SIGNATURE:  DATE: October 22, 2014
COUNTY MANAGER

**RESOLUTION AWARDING A CONTRACT FOR THE
PURCHASE OF ONE AMBULANCE WITH CHASSIS AND PATIENT MODULE
(GENERAL SERVICES AND EMERGENCY SERVICES DEPARTMENTS)**

WHEREAS, after due advertisement, bids were received and publicly opened by the City/County Purchasing Department at 12:00 Noon, on Thursday, October 2, 2014, for the purchase of one type III class one ambulance with chassis and patient module at the request of the Forsyth County General Services Department and for use by the Emergency Services Department and the following bids were received:

Bridgers Coaches, Inc.	
DBA Taylor Made Ambulances	\$139,253
Northwestern Emergency Vehicles, Inc.	141,776

; and

WHEREAS, terms of the bid reserve for the County the right to purchase additional units at the same bid price for a period of three years from the date of bid opening, subject to dealer acceptance, agreement by both parties, and funds being made available for that purpose. The vendor may request a price adjustment after a one year period in an amount not to exceed 3% for each model year to accommodate an increase in the factory price of the chassis. Written proof from the factory to document the requested price increase must be provided by the company in support of additional purchases; and

WHEREAS, the lowest bid, submitted by Bridgers Coaches, Inc., DBA Taylor Made Ambulances, contained several exceptions to the bid specifications prepared by the County for the purchase, and after requesting clarification from the bidder regarding the exceptions and a thorough review of all information provided, including references, County staff recommends the bid submitted by Bridgers Coaches, Inc., DBA Taylor Made Ambulances, be rejected as not responsive and not be considered for award; and

WHEREAS, it is the recommendation of the County Manager, General Services Director, Emergency Services Director, and the Purchasing Director that a contract for the purchase of one type III class one ambulance with chassis and patient module be awarded to Northwestern Emergency Vehicles, Inc., the lowest responsible, responsive bidder meeting all specifications, in the amount of \$141,776, with the option to purchase additional units at the

same bid price for a period of three years from the date of bid opening, subject to dealer acceptance, agreement by both parties, and funds being made available for that purpose; and

WHEREAS, the County Chief Financial Officer has determined that sufficient funds are available to cover the cost of this contract.

NOW, THEREFORE, BE IT RESOLVED by the Forsyth County Board of Commissioners, that a contract for the purchase of one type III class one ambulance with chassis and patient module be awarded to Northwestern Emergency Vehicles, Inc., the lowest responsible, responsive bidder meeting all specifications, in the amount of \$141,776, with the option to purchase additional units at the same bid price for a period of three years from the date of bid opening, subject to dealer acceptance, agreement by both parties, and funds being made available for that purpose, however, the vendor may request a price adjustment after a one year period in an amount not to exceed 3% for each model year to accommodate an increase in the factory price of the chassis upon providing written proof from the factory to document the requested price increase in support of additional purchases.

BE IT FURTHER RESOLVED that the County Manager and Clerk to the Board are hereby authorized to execute a contract, on behalf of Forsyth County, with Northwestern Emergency Vehicles, Inc., for the purchase of one type III class one ambulance with chassis and patient module and additional units consistent with the terms outlined herein, subject to a pre-audit certificate thereon by the Chief Financial Officer, if applicable, and approval as to form and legality by the County Attorney.

BE IT FURTHER RESOLVED that all other bids are hereby rejected.

Adopted this 27th day of October, 2014.